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Zack Schuler of Cal Net Technology Group is a True Entrepreneur

by Steve Averill on July 8, 2010



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There a thousand guys driving around SoCal with signs saying computer services/IT expert.

A few are ok and most of of them are [Nick Burns](#) (trust me, I speak from experience).

They drive from home to home, eking out a living and looking for the next corporate gig that can save them from the druthers of being in business for themselves.

Zack Schuler should have been one of those guys.

He should not be the CEO of a 50 person company on the [Inc 5000](#) and recently recognized as one of Southern California's fastest growing private companies.

The kid who pitched Circuit City in 1995 on the idea of having an in-home computer service and got shut down, should have been like 99% of the population and slinked away to corporate servitude.

Circuit City eventually took the idea and ran with it, but [jacked it up](#) like they did with [the rest of their business](#).

Meanwhile, the kid went out on his own, hired his first employee after a year and starting building a real business.

In 2000, [Cal Net Technology Group](#) reached a milestone.

They got [Mann Theatres](#) in LA as a client and were charged with administering their entire IT network.

That would get the attention of a lot of small to medium-sized businesses (their bread and butter) and launch a sustained period of 50% annual growth.

Jump to today and Cal Net Technology Group has headed south to Orange County opening offices in Anaheim and Irvine.

"As SMBs continue to look for ways to cut costs and increase ROI, we will continue to fill a void in the market for cost-effective, high-quality IT services," Schuler recently stated. "We've been extremely fortunate despite the downturn, and expanding our sales team in this key Southern California market was the next logical step both for the company and for our channel partners."

If you have a small or medium size business and want to outsource your IT, take a look at these guys for no other reason than the guy in charge has walked in your shoes.

And that makes a big difference when it comes to knowing what you need.

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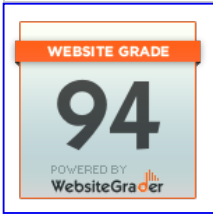
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